

**Sales Instruction No.23 /2007**

From

GM/Commercial,  
DHBVN, Hisar.

To

All CGMs/GMs (OP)/DGMs/AGMs (OP)  
JE-I I/c Sub offices in DHBVNL

Memo No. Ch-23/GM/C/R-17/8/2007      Dated: - 8.5.2007

**Subject:- Incentives to Nigam's employees.**

The Nigam permitted incentives to their employees for detection of cases of unauthorized use of electricity/theft of energy vide Sales Circular No.D11/2007 dated 15.2.2007 and incentives for recovery of defaulting amount vide Sales Circular No. D-45/2005 dated 23.12.2005.

Now, the Nigam has decided that incentives permitted to Nigam's employees shall be displayed at each Customer Care Centre/SDO's office.

It has further been decided that the matter regarding incentive payable to employees shall invariably be discussed during meeting with employees.

The above instructions should be brought to the notice of all concerned for careful and meticulous compliance.

**-sd-**  
**G.M./Comml.,**  
**For C.G.M/Comml., DHBVN, Hisar.**